



## ***Bookrunner League Table of International Bonds Methodology***

***as of 14.05.2021***

### **I. General**

1. Bookrunner League Tables of International Bonds are designed to reflect investment banks' and companies' (Bookrunners) activity in the primary international borrowings market in terms of placed amounts.
2. Bookrunner League Tables of International Bonds are compiled by Cbonds.com (further referred to as the Proprietor) based on this methodology. In case not stipulated in this methodology the Proprietor has a right to resolve the situation in compliance with the League Tables' purpose stated in Item 1. The proprietors' point of view may not correspond with that of institutions included in the League Tables.
3. For the purpose of this method International Bond (Eurobond) is defined as a security issued in an international (offshore) bond market with the following characteristics: international syndicates are underwriting, placement is carried out simultaneously among investors of several countries, securities are issued outside the jurisdiction of any country, and may not be registered. The securities issued in both the domestic and international markets are global bonds.
4. For the purpose of this methodology a reporting period is defined as a period for which the League Table is compiled.
5. The League Tables are compiled on a monthly annual basis.
6. The League Tables are based on the following data: a total placed amount for every participant in the League Tables, a number of placed issues, a number of unique issuers. The total placed amount for each League Table participant is calculated as a total amount of the bookrunner's participation in all issues included in the League Tables. The League Table presents Bookrunners sorted in descending order by the amount of placed issues.
7. The Proprietor guarantees non-disclosure of data received while compiling the League Tables in any form other than the final League Table.
8. The League Tables are not an indicator of service quality and professionalism Cbonds.com cannot be held liable for improper use of the League Tables for advertising or marketing purposes.
9. Market participants are included in the Bookrunner League Tables of International Bonds for public issues on the basis of issue documents (Prospectus, Pricing Supplement, Final Terms, Offering Circular, etc.), as well as on the basis of marketing documents (memoranda, press-releases etc.)
10. League Tables are published no later than 7 working days following the end of the reporting quarter.
11. League Tables are published at <http://cbonds.com/rankings/>.
12. League Tables are also published in a weekly bulletin "Global Monthly Newsletter: Issue Statistics and League Tables", which you can find in the section "Comments" on the Cbonds' website (<http://cbonds.com/comments/>).



## II. League Tables compilation criteria

1. League Tables are compiled based on international bonds issues placed within the period under consideration.
2. Bookrunner League Tables include only issues or part of issues, representing new fundraising for the issuer (New Money) and don't include any issues or part of issues, issued for exchange to existing eurobonds.
3. Bookrunner League Tables of International Bonds use the following grouping of countries by region:
  - a. **CIS** includes the following countries: Russia, Ukraine, Kazakhstan, Belarus, Azerbaijan, Armenia, Georgia, Kyrgyzstan, Moldova, Tajikistan, Turkmenistan, Uzbekistan.
  - b. **Eastern Europe** includes the following countries: Albania, Bulgaria, Bosnia and Herzegovina, Hungary, Kosovo, Latvia, Lithuania, Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia, Croatia, Montenegro, Czech Republic, Estonia.
  - c. **Middle East** includes the following countries: Bahrain, Jordan, Iraq, Iran, Yemen, Qatar, Kuwait, Lebanon, Palestine, Turkey, United Arab Emirates, Oman, Saudi Arabia.
  - d. **Africa** includes the following countries: Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Gabon, the Gambia, Ghana, Guinea-Bissau, Egypt, Equatorial Guinea, Zambia, Zimbabwe, Cape Verde, Cameroon, Kenya, Congo, Côte d'Ivoire, Lesotho, Libya, Mauritius, Madagascar, Malawi, Mali, Morocco, Mozambique, Namibia, Niger, Nigeria, Rwanda, Swaziland, Seychelles, Senegal, Somalia, Sudan, Sierra Leone, Tanzania, Togo, Tunisia, Uganda, Chad, Ethiopia, South Africa and South Sudan.
  - e. **Latin America** includes the following countries: Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bolivia, Brazil, Venezuela, Guatemala, Honduras, Grenada, Dominica, Dominican Republic, Cayman Islands, Colombia, Costa Rica, Cuba, Curaçao, Mexico, Nicaragua, Panama, Paraguay, Peru, El Salvador, Saint Vincent and the Grenadines, Saint Kitts (Christopher) and Nevis, Saint Lucia, Suriname, Trinidad and Tobago, Uruguay, Chile, Ecuador, Jamaica.
  - f. **Asia** includes the following countries: Afghanistan, Bangladesh, Bhutan, Vietnam, Hong Kong, India, Indonesia, Cambodia, China, Laos, Macau, Malaysia, Mongolia, Myanmar, Nepal, Cook Islands, Pakistan, Papua New Guinea, Samoa, North Korea, Thailand, Taiwan, Federated States of Micronesia, Fiji, Philippines, Sri Lanka.
  - g. **Western Europe** includes the following countries: Austria, Andorra, Belgium, Jersey, Great Britain, Germany, Greece, Guernsey, Denmark, Ireland, Iceland, Spain, Italy, Cyprus, Liechtenstein, Luxembourg, Malta, Monaco, Netherlands, Norway, Isle of Man, Portugal, San Marino, Finland, France, Switzerland, Sweden.
  - h. **Developed markets (excl. Europe)** include the following countries: Australia, Bermuda, Virgin Islands (USA), Virgin Islands (Brit.), Israel, Canada, Montserrat, New Zealand, Puerto Rico, Republic of Korea, Singapore, USA, Japan.
4. For the purpose of League Tables compilation all regions may be grouped as follows:
  - a. **Emerging markets, or EM:** "CIS", "Eastern Europe", "Middle East", "Africa", "Latin America", "Asia".
  - b. Developed markets, or DM: "Western Europe", "Developed markets (excl. Europe)"
5. The Proprietor publishes the following groups of league tables:
  - a. «All international bonds»



- b. «Developed markets»
  - c. «Western Europe»
  - d. «USA»
  - e. «Emerging markets»
  - f. «Africa»
  - g. «Asia»
  - h. «Middle East»
  - i. «Eastern Europe»
  - j. «Latin America»
  - k. «CIS»
6. Each p.5 group comprises a fixed set of league tables:
- a. «Bookrunner League Table of International Bonds»
  - b. «Bookrunner League Table of International Sovereign Bonds»
  - c. «Bookrunner League Table of International Corporate Bonds»
  - d. «Bookrunner League Table of International Municipal Bonds»
  - e. «Bookrunner League Table of International Green Bonds»
  - f. «Bookrunner League Table of International Sukuk Bonds»
  - g. «Bookrunner League Table of Debut International Bonds»
- The ranking is only built if more than one issue was placed in the reporting period, meeting the ranking criteria. League Table of International Bonds by sector (sp. b, c, d of the p.6) are only built if at least two of the three league tables can be formed in the reporting period. Otherwise, none of the three league tables will be built. For the purposes of compiling the Bookrunner League Table of Debut International Bonds, a debut issue is understood as the first placement of the issuer on the international market. In the event that such an arrangement consists of more than one tranche, all tranches of the issue are recognized as the issuer's debut issues. The tap issues of the debut issue are not credited for the Bookrunner League Table of Debut International Bonds.
7. The country of risk of the actual issuer is used in the League Tables as bonds country, yet SPV country is not accounted for. For example, bonds of Pemex are assigned to Mexico and will be accounted for in the Latin America League Table, and the bonds of Gaz Capital S.A. (SPV of the Russian company Gazprom) registered in Luxembourg are assigned to Russia and will be accounted for in CIS League Table.
8. Supranational organizations are included in the League Tables of the countries, where their registered headquarters are located.
9. League Tables include only such instruments, which satisfy the Plain Vanilla criteria of International bonds.
10. The following Plain Vanilla criteria are used of International bonds:
- a. "Market" status of a transaction. Only so-called "market" issues of international bonds (i.e., issues placed among a wide range of investors) are accounted for. A transaction becomes a "market" one after information about the transaction is disclosed, and the transaction gets listed on international stock exchange. In other cases, the "market" status of international bonds for the purpose of its classifying as Plain Vanilla is determined at the Proprietor's discretion.
  - b. Maturity term 360 days or more since the placement date.
  - c. The following international securities are not referred to as Plain Vanilla: securitization bonds, ECP (Euro-Commercial Papers), structured bonds (notes), convertible bonds.
11. One can be considered as "Bookrunner", if the following condition is met: availability of allocation of International bonds placement. If there are active and passive bookrunners in one issue, only active bookrunners take part in the League Table. If allocation is not specified in the



issue documents, investment banks with a status of bookrunner or (if this status is not applicable) with a similar status – for example, Lead Manager, Chief Manager etc.). Investment banks with Co-Bookrunner status without an allocation are not considered as Bookrunners.

12. The last two items on the League Table can reflect the amounts, on which the Proprietor has no information about who was the Bookrunner of placement (item “Bank unknown”), as well as placed amounts other than “New Money” (item “Exchange / Restr.”)
13. The Bookrunner League Tables include the following amounts per each issue:
  - a. If there is one Bookrunner, it is assigned the whole issue amount.
  - b. If there are several Bookrunners, the issue amount is divided between them pro rata, unless otherwise is stipulated in the issue documents.
  - c. Issue amounts are calculated in US Dollars at the exchange rate at the end date of issue placement.
  - d. The Proprietor does not publish data on allocations of each issue and uses this information only for compiling the League Tables.

### **III. Reconciliation of data with market participants for League Tables compilation**

1. To make the League Tables reflect the current situation at the primary market with maximum fairness, the Proprietor compares data to be used in the League Tables with that of market participants.
2. The following data are subject to reconciliation:
  - a. Amount of transactions, in which investment bank / company took part as an Bookrunner.
  - b. Allocation received by the Bookrunner as part of placement organization.
3. The data are sent to market participants on a quarterly basis.
4. The data are sent to market participants no later than 7 working days before the end of the reporting quarter.
5. The Proprietor collects data for processing up until the last working day of the reporting quarter.
6. In case if data from two or more participants contradict each other, the Proprietor is entitled to distribute the allocation based on its own expert estimation and the available information.
7. The Proprietor is ready to compare allocations and number of transactions with all placement participants. To take part in this process, please send a request at [global@cbonds.info](mailto:global@cbonds.info).
8. With any questions regarding the League Tables please contact: [global@cbonds.info](mailto:global@cbonds.info).



**Annex No. 1: History of Changes in Bookrunner League Table  
of International Bonds Methodology**

<b>Date</b>	<b>Index</b>	<b>Before changes</b>	<b>After changes</b>
01.04.2021	All Bookrunner League Tables	Plain Vanilla category includes instruments with the term to maturity of 1 year or more.	Plain Vanilla category includes instruments with the term to maturity of 360 days or more.